



Model the Way

- Behavior wins respect
- Model the behavior that they expect from others
- Clear about own guiding principles
- Give a voice to their values
- "People first follow the person and then the plan"

Enable Others

- Leadership is a team effort
- Foster collaboration and build trust
- Enable others to do good work

Encourage the Heart

- Appreciate peoples commitment and contribution
- Sense about how to form team identity and guidance through hard times

Inspire Shared Vision

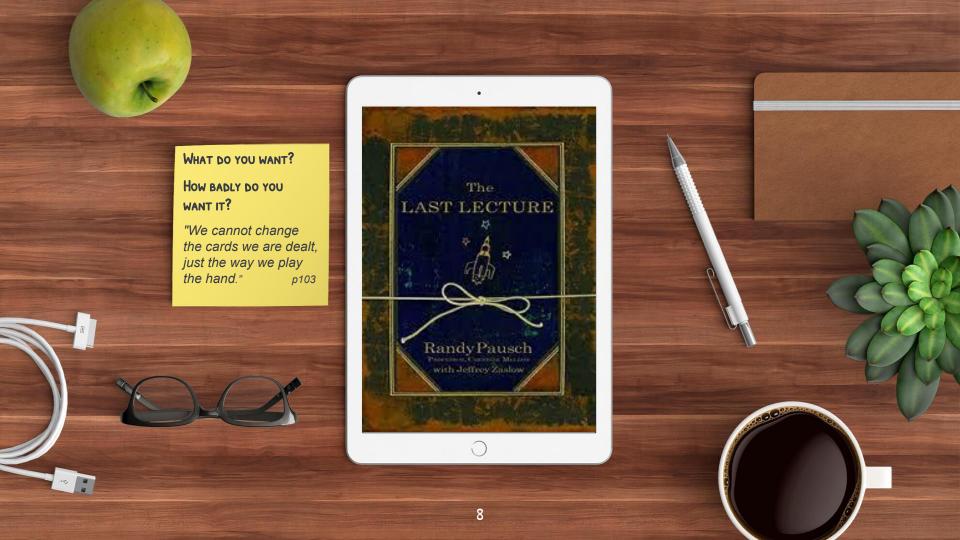
- Dream of what could be
- confidence to deliver extraordinary things
- Imaging a attractive opportunity
- Desire to act
- follow as long the vision not belongs to them

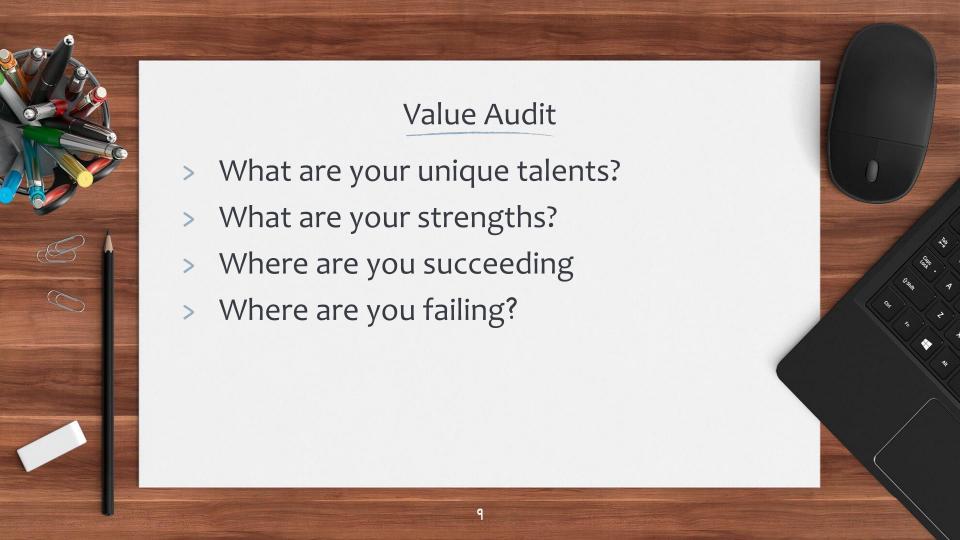
People will not

 Knowledge of peoples desire and dreams

Challenge the Process

- Search and accept challenges
- Innovative ideas for
- transformation of an status quo Recognition of
- new ideas and being an early adopter
- Being open to learn new things and to learn from failures



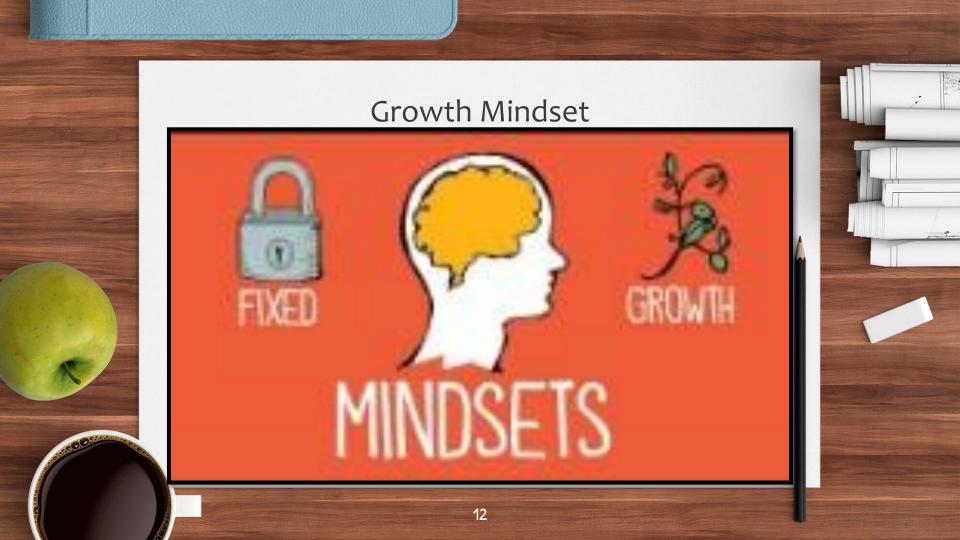


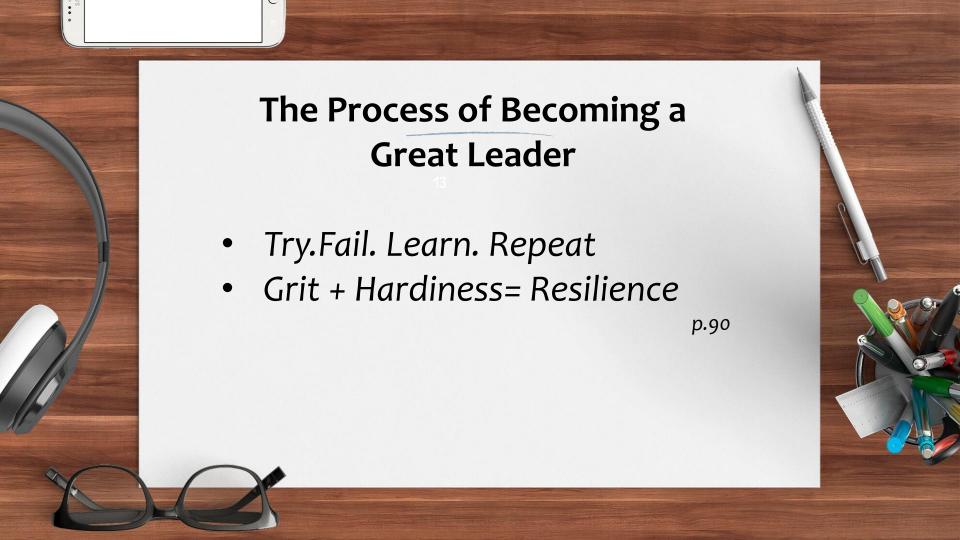


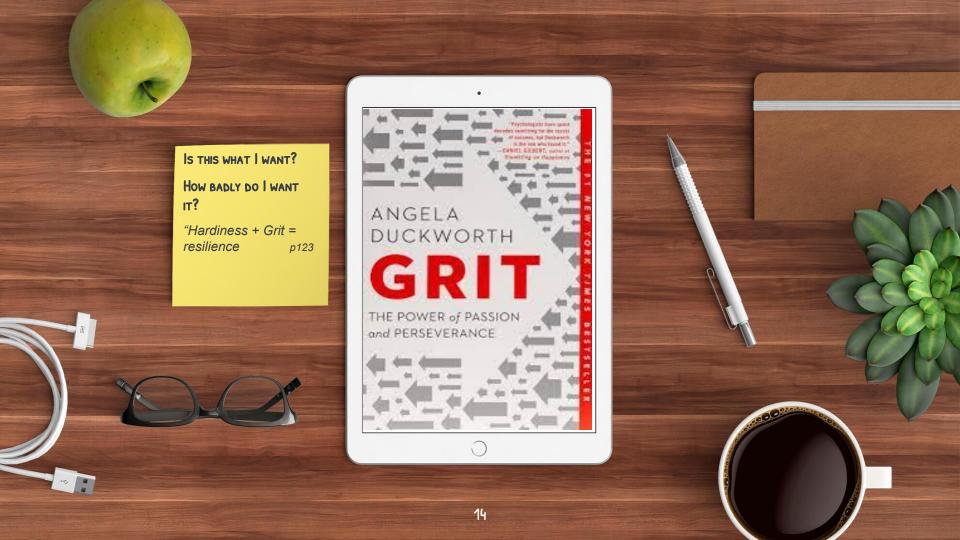


MARY WALTON There is no learning without mistakes













What Kind of Leader are You?

- I enjoy helping people find new ways of coping with organizational problems.
- 2. When events trigger strong emotional responses among employees, I use my authority as a leader to resolve the problem.
- 3. I think it is reasonable to let people avoid confronting difficult issues.
- 4. To restore equilibrium in the organization, I try to neutralize comments of out-group members.
- 5. During times of difficult change, I welcome the thoughts of group members with low status.
- 6. When people are struggling with a value conflict, I use my expertise to tell them what to do.
- 7. Listening to group members with radical ideas is valuable.
- 8. I have the emotional capacity to comfort others as they work through intense issues.

SELF-COACHING

- What difference do I want to make?
- 2. Are my actions making the difference I want to make?
- 3. Do my actions help bring out the best in myself and others?





THANK You!

Any questions?

